

Andy Brown - Profile

Overview

A successful plc director and business advisor; Andy has held senior executive positions with BskyB, ASDA, Boots and The Burton Group. He worked with Archie Norman and Allan Leighton as a part of the ASDA turnaround team delivering £100m+ in cost savings. He went on to establish and later, to sell business transformation consultancy Active Management and then business to business profiling firm TiVA. Along the way he has worked with many large, well known organisations around the world on a range of business transformation projects. He was Interim Chief Executive of £500m business supply organisation where he led the successful major business restructure and transformation increasing turnover and tripling profits to £9m whilst also increasing productivity by 70%. Recently Andy established a land led developer from scratch delivering four schemes with 100+ units and £13.5m development value plus a pipeline of a further 300 units worth £37m. He has extensive business consulting experience working on business transformation and supply chain development. Andy is married to Polly and they live in Whitby, North Yorkshire, UK.

Career

- Nano Time, business transformation consultancy: Founder Director (Dec 2005 – present).
- EN:Able Build, social housing land led developer: Business Unit Head (Mar 2018 – March 2020).
- iSource Group/Yorkshire Mafia, IT Contracts / business events: NED (Feb 2016 - Sep 2017).
- Yorkshire Cancer Research, charity: Trustee Board Member (Feb 2011 - Sep 2016).
- Duraweld, manufacturer: NED (Jan 2012 - Sep 2015).
- Shepherd Building Group, construction & engineering: Consultant to board (Jul 2012 - Dec 2014).
- SIG plc, construction materials: Consultant to board (Jan 2009 - Dec 2012).
- YPO, business supply: Interim Chief Executive (Jan 2009 - Jul 2011).
- TiVA, B2B profiling: Founder & Chief Executive (Jan 2002 - Dec 2008).
- Active Management, consulting: Founder & Managing Director (Mar 1997 - Dec 2001).
- BskyB, TV:- Procurement Director (Sep 1996 - Feb 1997).
- ASDA, retail - Head of Commercial Division (Feb 1993 - Aug 1996).
- The Boots Company, retail - Procurement Controller (Feb 1991 - Jan 1993).
- The Burton Group, retail - Senior Buyer (Feb 1985 - Jan 1991).
- In 1979 Andy started out as a trainee assistant buyer in the construction industry, was promoted three times and then left the industry to join The Burton Group and obtain a broader business background.

Andy has worked closely with many well know businesses such as AVIVA, Capita, Ericsson/Microsoft, GE, ICL, O2, RAC, Starbucks, The Daily Mail and many more.

Andy was educated in Hull and Bradford and he spends his spare time with his family and travelling for fun. One of his ambitions is to have a beer in every major city in the world.

Contact

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