Andy Brown Profile

Overview

A successful plc director and business advisor; Andy held senior executive positions with BskyB, ASDA, Boots and The Burton Group. He worked with Archie Norman and Allan Leighton as a part of the ASDA turnaround team delivering £100m in cost savings. He went on to establish and later, to sell business transformation consultancy Active Management and then business to business profiling firm TiVA. Along the way he has worked with many large, well known organisations around the world on a range of business transformation projects. In 2009 to 2011 he was Interim Chief Executive of £500m business supply organisation where he led the successful major business transformation increasing turnover and tripling profits to £9m whilst also increasing productivity by 70%. He is founder of transformation consultancy ACTiVA working on business transformation and supply chain development and is currently leading an affordable housing new build company aimed at building 1,000 new homes. Andy is married to Polly and they live in the coastal town of Whitby, North Yorkshire, UK.

Career

- En:Able Build Limited – Head of Operations (Jan 2018 to present)
- ACTiVA, Consulting - Founder and Director (Dec 2003 to present)
- iSource IT /Yorkshire Mafia, IT Contracts / business events – NED (Feb 2016 to Sep 2017)
- Yorkshire Cancer Research, Charity – Trustee Board Member (Feb 2011 to Sep 2016)
- Duraweld, Manufacturer – NED / Advisory Board Member (Jan 2012 to Sep 2015)
- Shepherd Building Group, Construction & Engineering – Programme Manager (Jul 2012 to Dec 2014)
- SIG plc, Construction materials - Programme Manager (Jan 2009 to Dec 2012)
- YPO, Business supply - Interim Chief Executive (Jan 2009 to Jul 2011)
- TiVA, B2B Profiling - Founder & Chief Executive (Jan 2002 to Dec 2008)
- Active Management, Consulting – Founder & Managing Director (Mar 1997 to Dec 2001)
- BskyB, TV - Procurement Director (Sep 1996 to Feb 1997)
- ASDA, Retail - Head of Commercial Division (Feb 1993 to Aug 1996)
- The Boots Company, Retail - Procurement Controller (Feb 1991 to Jan 1993)
- The Burton Group, Retail - Senior Buyer (Feb 1985 to Jan 1991)
- In 1979 Andy started out as a trainee assistant buyer in the construction industry, was promoted three times and then left the industry to join The Burton Group and obtain a broader business background

Andy has worked closely with many well know businesses such as AVIVA, Carillion, Capita, Ericsson/Microsoft, GE, ICL, O2, RAC, Starbucks, The Daily Mail and many more.

Andy was educated in Hull and Bradford and he spends his spare time with his family and travelling for fun. One of his ambitions is to have a beer in every major city in the world.

Contact

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